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| **Name:- DR. RAJNI**  **Subject :- MANAGERIAL ECONOMICS (2021-22)**  **Class:- M.COM FIRST** | | |
| **MONTH** | **PARTICULARS** |  |
| **NOVEMBER 21** | **Nature and significance of managerial economics.**  **Demand Analysis: Demand and Elasticity of Demand; Demand estimation for major consumer durable and non-durable products; Demand forecasting techniques.** |
| **DECEMBER 21** | **Price Determination Under Different Market Conditions: Characteristics of different market**  **structures; Price determination and firm’s equilibrium under perfect competition, monopoly &**  **discriminating monopoly, monopolistic competition.** |
| **JANUARY 22** | **Production analysis and cost analysis: Production functions in short run and long run. Cost concepts, Cost behavior in short run and long run.**  **Inflation: Definition, characteristics and types; Inflation in terms of demand-pull and cost-push factors; Effects of inflation.**  **Price determination and firm’s equilibrium under oligopoly** |
| **FEBRUARY 22** | **Business Cycles: Nature and phases of business cycle, theories of business cycle- psychological, profit, monetary, innovation, Cobweb, Samuelson and Hicks theories.**  **Revision Work, tests, Discussions and Problem solving** |

**SUS GOVT. COLLEGE MATAK MAJRI, INDRI (KARNAL)**

**LESSON PLAN**

**SUS GOVT. COLLEGE MATAK MAJRI INDRI (KARNAL)**

**LESSON PLAN**

**NAME :- DR. RAJNI**

**SUBJECT:- entrepreneurship development(2021-22)**

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| **MONTH** | **PARTICULARS** |
| **OCTOBER 21** | **Small Enterprises: Definition, Classification – Characteristics, Ownership Structures** |
| **NOVEMBER 21** | **Entrepreneurship: concept, nature and scope; factors affecting entrepreneurial growth; major**  **motives influencing an entrepreneur; stress management; entrepreneurship development programs.** |
| **DECMBER-21** | **Market Survey and Opportunity Identification: starting a small scale industry, registration**  **procedures, list of items reserved for small scale industry; assessment of demand and supply in**  **potential areas of growth, understanding business opportunity, considerations in product selection,**  **data collection for setting up small ventures.** |
| **JANUARY 22** | **Project Report Preparation: Managerial and Operational aspects of small business; Human**  **relations and performance in organization; Institution supporting entrepreneurial growth.**  **Environmental considerations: concept of ecology and environment, air, water and noise pollution**  **standards and control.** |
| **FEBRUARY 22** | **Personal Protection Equipment (PPEs) for safety at work places. Revision work, tests, Discussions and Problem solving** |

**CLASS:- M.COM FINAL**

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| **MONTH** | **Name:- Dr. RAJNI**  **Subject :- COMPANY LAW-I**  **Class:- B.COM (THIRD SEMESTER)** |
| **OCTOBER 21** | **Company: meaning, characteristics & types of companies, conversion of private into public company &**  **vice versa.** |
| **NOVEMBER 21** | **Promotion and incorporation of companies; promotors: legal position, duty, liability and remuneration;**  **company and pre-incorporation contracts; incorporation procedure.** |
| **DECEMBER 21** | **Memorandum of Association: clauses, doctrine of ultra vires, alteration of clauses.** |
| **JANUARY 22** | **Articles of Association: contents, model forms, and alteration; doctrine of indoor management and**  **constructive notice.**  **Prospectus: meaning, contents and formalities, abridged prospectus, deemed prospectus.** |
| **FEBRUARY 22** | **Red herring & shelf prospectus, misstatement and remedies, liabilities for misstatements.Misstatement and remedies, liabilities for misstatements.** |

**SUS GOVT. COLLEGE MATAK MAJRI INDRI (KARNAL)**

**LESSON PLAN (2021-22)**

**SUS GOVT. COLLEGE MATAK MAJRI INDRI (KARNAL)**

**NAME:- Dr. RAJNI**

**SUBJECT:- PRINCIPAL OF BUSINESS MANAGEMENT (2021-22)**

**CLASS:- B.COM (FIRST SEMESTER)**

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| **MONTH** | **PARTICULARS** |
| **OCTOBER 21** | Delegation: meaning, advantages, barriers to delegation, guidelines for effective delegation. Decentralization and Centralization: advantages and disadvantages, factors influencing decentralization |
| **NOVEMBER 21** | Staffing: meaning, importance & scope of staffing. Directing: concept; |
| **DECMBER 21** | Motivation: concept, objectives & significance, Approaches to motivation. |
| **JANUARY 22** | Leadership: concept, significance & functions, Leadership styles, approaches to leadership. Controlling |
| **FEBRUARY 22** | meaning and characteristics of control, process of control, prerequisites of an effective control system; controlling techniques. |

**LESSON PLAN**