**LESSON PLAN 2021-2022( EVEN SEMESTER)**

**Name &Designation:Mrs.Dimple (Assistant Professor of commerce)**

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| **Month** | **Business Statistics (B.Com4thsem)** | **Business environment ( B.Com.6 th semester)** | **HRM (M.Com2ndsem)** | **Business environment of Haryana (B.Com2nd sem)** |
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| April | Simple Correlation : Concept,Types, Multiple and Partial: Linear and Non-linear,Scatter Diagram,Methods: Karl Pearsons’Co-efficient of Correlation ,Spearman’Rank Correlation ,Concurrent deviation Methods:Probable and standard errors.  Regression Analysis: Meaning ,difference between correlation and Regression ,Regression Coefficients, Methods of Calculation of simple regression ,Standard error of Estimate | Business environment: concept, components, and importance; environmental and organizational  scanning: concept importance & techniques.  Public, private and joint sectors in India.  Economic systems: capitalist, socialist & mixed economy. | Human ResourceManagement : Concept,evolution,Scope,importance, objectives and function  HRM in Dynamic environment: Building up skills for effective HR Managers, Global HRM  Human Resource planning | Business Environment : An Introduction  HaryanaEconomy:Nature,Characteristics and Problems  Concept of Economic Development.  State of the Haryana Economy since its Inception :Income,Population,Health& Nutrition and Declining Sex Ratio |
| May | Probability: Concept and Approaches; Addition and Multiplication Laws of Probability; Conditional Probability;  Bayes Theorem  Binomial Probability distribution | Economic planning in India: achievement & failures, planning machinery in India  Role of Government: monetary policy, fiscal policy, make in India.  Foreign investment: concept, need, types & barrier; multinational corporations in India, globalization of  Indian business. | Human Resource Information System: Human Resource Policy: Job Analysis; Recruitment, Selection ,Induction and Placement  Work Force; Promotion, Transfer and Sepration  Employee Training and Executive development | Haryana Agriculture :Nature,Cropping Pattern, Role of Agriculture in Haryana Economy  Measures for Development in Agriculture ,CropInsurance  Agriculture Credit ; Agriculture Finance,Types of Agriculture Finance ,Credit Needs of Farmers ,Sources of Credit-Institutional and Non-Institutional Sources |
| June | Poisson Probability distribution  Normal distribution; Properties and Parameters | Competition Act, Foreign Exchange Management Act.  Foreign exchange market: an overview. | Career planning and development : Performance appraisal: Empowermentqualityof work life,compensation-Nature and significance; Incentives and employee benefits,Job satisfaction,Job stress Management | NABARD  Rural Indebtedness :Causes,Consequences and Debt Relief Measures |
| July | Revision and Test |  | Revision and Test | Test and Revision |